Are you in **Business Development** looking to build up your own team and career?

Imagine sitting down at a cafe in Barcelona, a beach in Goa or a restaurant in Rio, you open up your laptop and you’re ready to challenge yourself. You spend your days wherever you wish, building connections to people with ideas that will bring to life the world of tomorrow.

In 2019 you don’t need to be tied to a desk or a social circle. Your daily life could be spent getting things done from anywhere and reaching out to anyone.

**If this could be you** send us a video answering the 3 following questions to jobs@producement.com

1. Why did you originally get into sales?
2. It’s your first day doing sales, you have no contacts. Describe your plan to get contacts.
3. What do you see as the future of work with developments in AI?

Not convinced? Here’s another **3 reasons why you should apply**:

1. Because you know how to do the job.
2. Because you want to develop yourself.
3. Because you will get an amazing new team.
What you **need to know** to do the job
- You’re a self-starter with the drive to build up a company’s sales team and processes.
- You can plan and execute how to get a company from 500k yearly revenue to 1 million or more.
- You know enough about software development to sell it.
- You bring in new clients with consistency.

How you will get to **develop yourself:**
You get to drive the vision of what Producement’s sales are going to be like and make sure it becomes a reality. There’s a lot of personal and career growth in that. Not to mention skill growth.

When you **join Producement** you can work with experienced people around the world. We are impact and ownership driven and work as a high functioning and autonomous team.

Producement is a close team of people that choose to work with impact. Your daily life will be about selling their service to help companies around the world break new ground.

Work in Producement is what you make it. Take on a new challenge, define the outcome you’re aiming for. See how your work performs in the real world. And then choose how you make it happen.

You get to sell something that works to companies in need of it.
- We create customer focused agile teams.
- We develop a product vision and implement it through lean iteration.
- We build software regardless of stack, because tooling is a means to an end.

**Find our more.**

Think you’re what we’re looking for? Here’s some **skills** that will help you:
- You know how to get results.
- You are interested in technology.
- You can work on your own.
- You love making new connections.
- Networking at conferences excites you.
Your dream is to be well known by the movers and shakers.

You get **bonus** points for:
You’ve been through a fast growth job before.
You have leadership experience.
You’ve set up your own company.

Let’s not forget about the money. Given our past results and expectations for this job, we can see you earning a salary close to 90k EUR gross per year. It’s all up to you with how well you bring in the clients.

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