

# Producement Startup Product Engineering

Founded in 2017 by three ex-TransferWise engineers

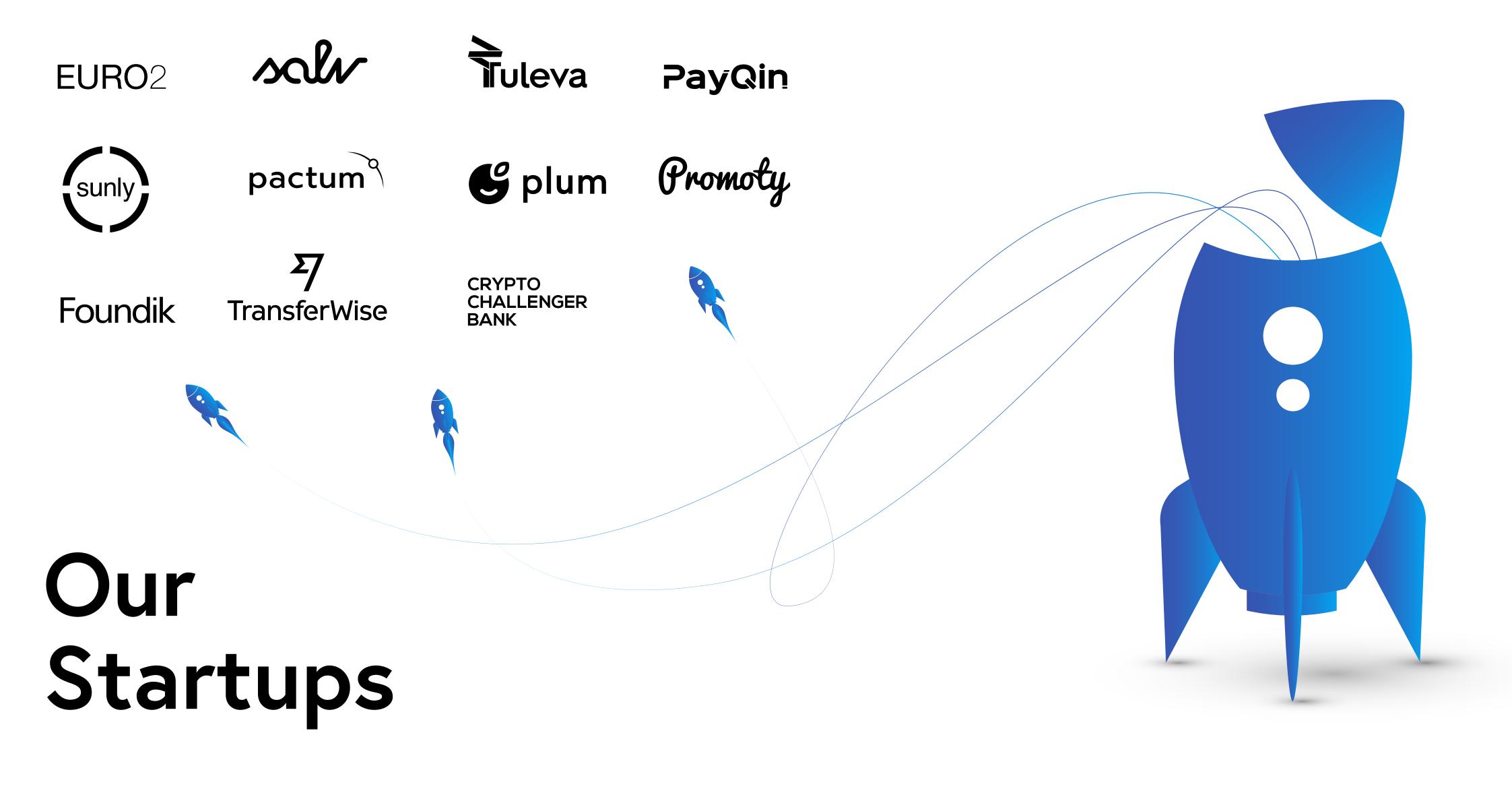


Experienced in building products from fintech to adtech, and renewable energy

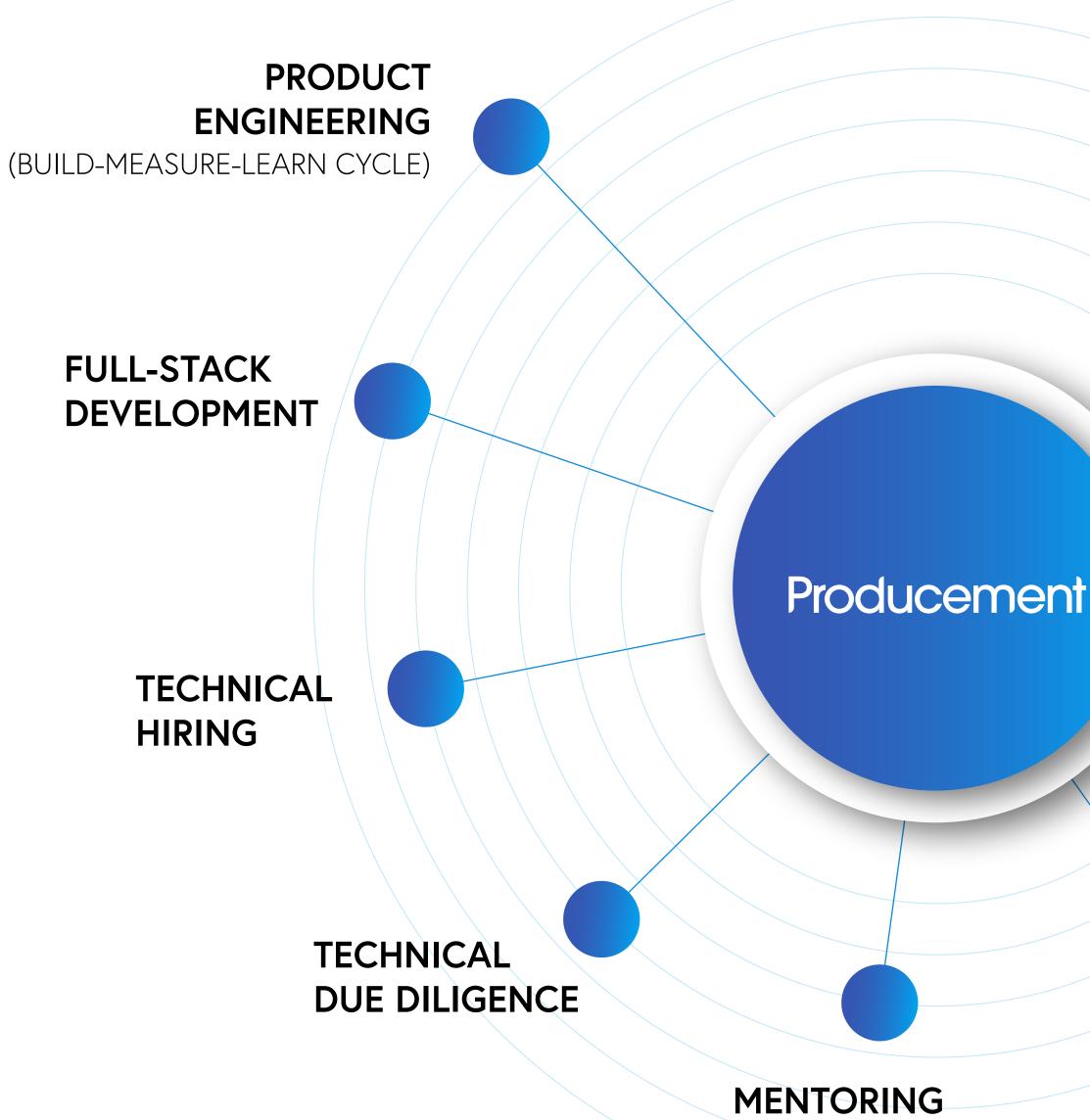
Flexible cash & equity model for startups

Core skills in prototyping, building and iterating MVPs; hiring and building teams









AND COACHING

# We've got you covered

We will help you build a team and the right culture for engineers to take your product to new heights.

CTO AS A SERVICE (IF NEEDED)

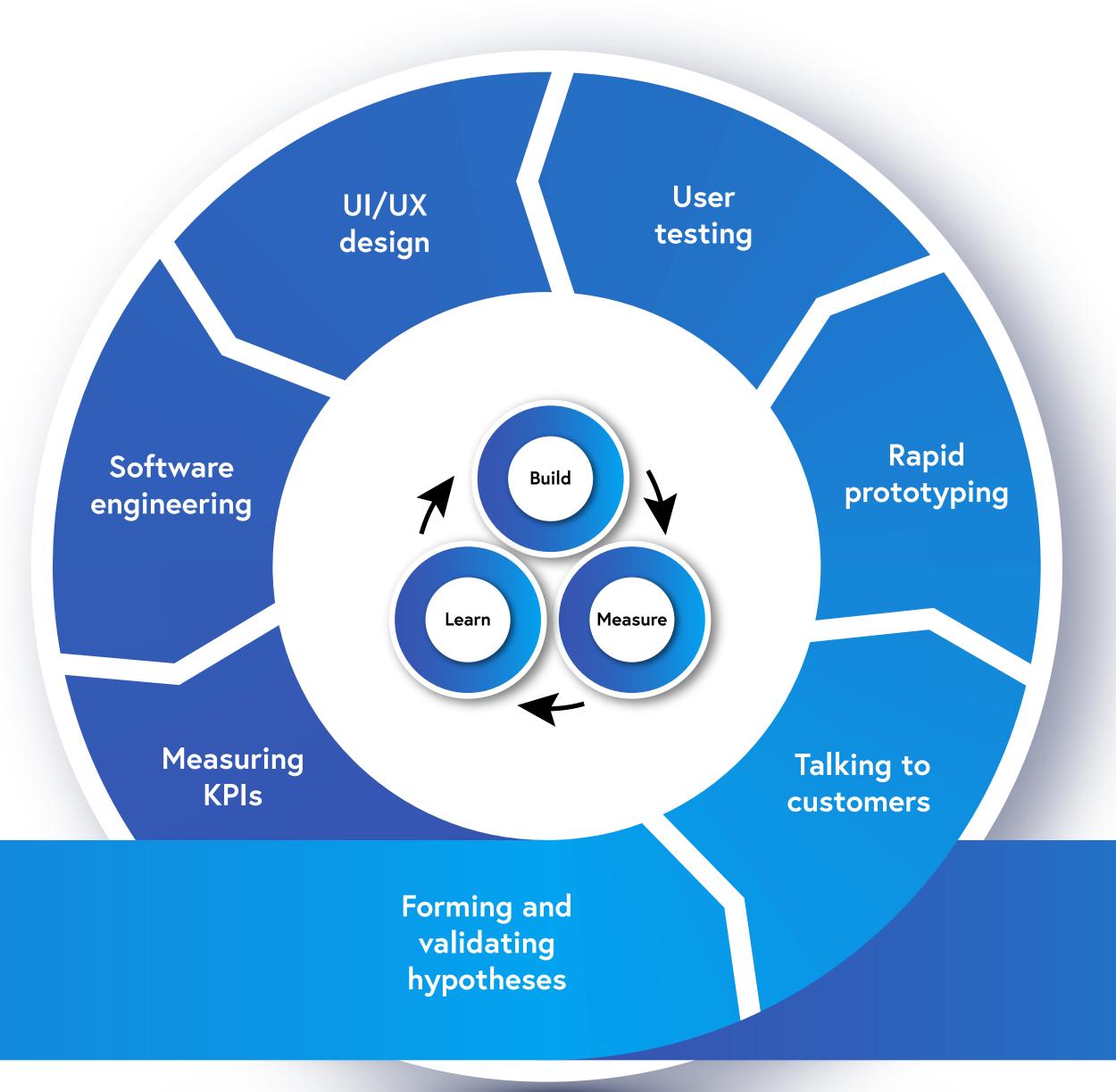
FLEXIBLE CASH/

EQUITY MODEL



## Product Engineering:

iterating the **Build-Measure-Learn** cycle







## How working with us looks like



- Is your team coachable?
- Are you capable of remote work?
- Is your product concept semi-validated?
- What will be the split of cash/equity?

#### Step 2 Understanding the problem

- Customer development
- Writing down the user stories
- Establishing the hypothesis, KPIs and metrics
- Prototyping if needed and presenting to the users



- (if necessary)

### Building and iterating the MVP

• User testing prototypes and the product • Building the product (Build-Measure-Learn cycle) • Starting a planning cycle (weekly, monthly/quarterly) • Starting to hire a team

Step 4 Hiring and building the team

- Hiring a CTO (if needed)
- Hiring top tech-product talent
- Goal is to make sure the startup becomes independent
- Making sure the team works as a crossfunctional, customer centric, autonomous product team

#### Step 5 The Startup is independent

• Producement will be available for backup, but the startup should have tech and product capabilities to proceed independently





Development by agile iterations (weekly sprints, daily standups, quarterly plans, bi-weekly retrospectives)

# We work **LEAN**

#### Lean Startup Methodology

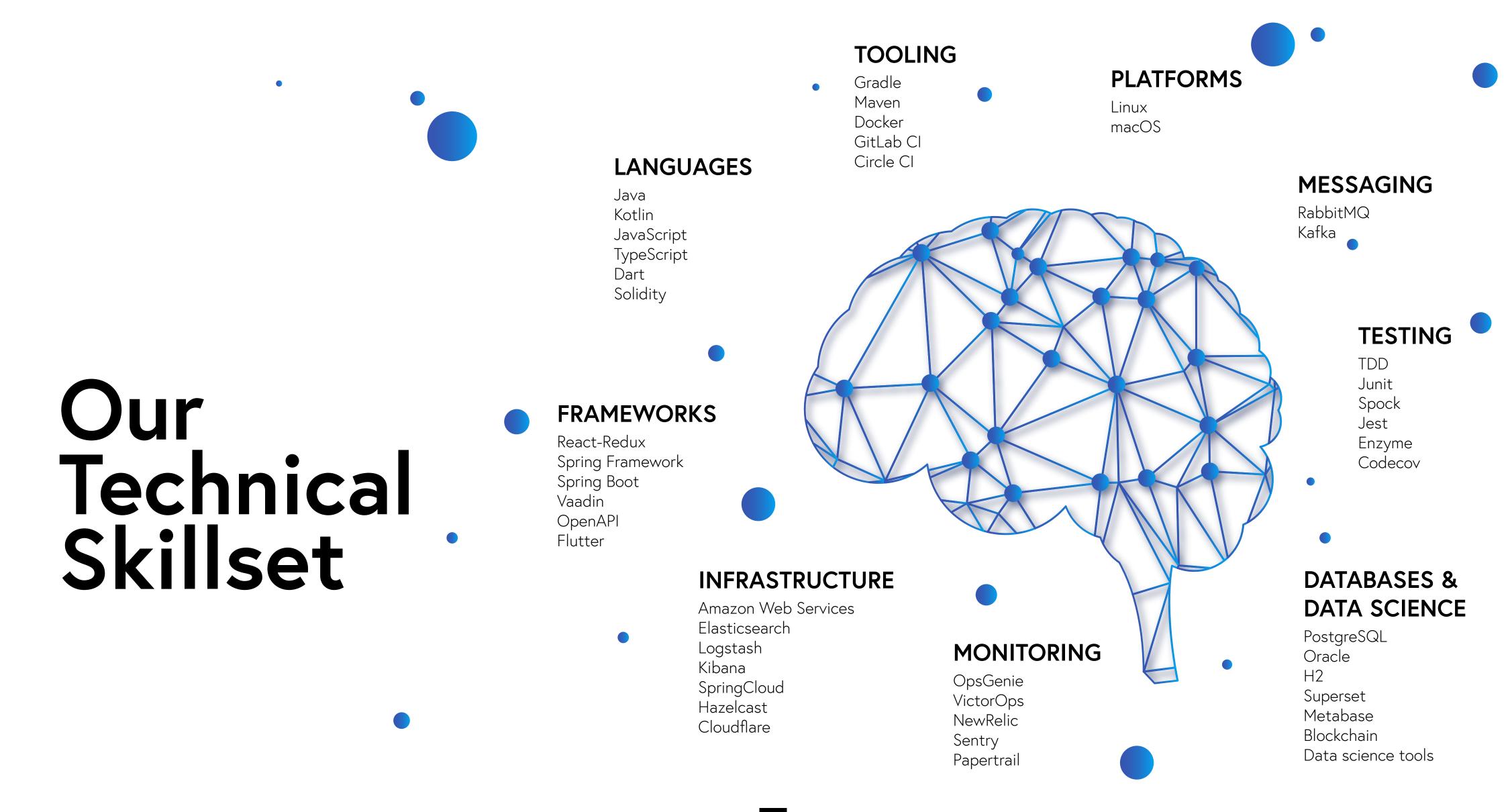
(MVP, Build-Measure-Learn) Test Driven Development (TDD) and 80%+ code coverage

Continuous integration and continuous deployment (daily releases)

Pair programming



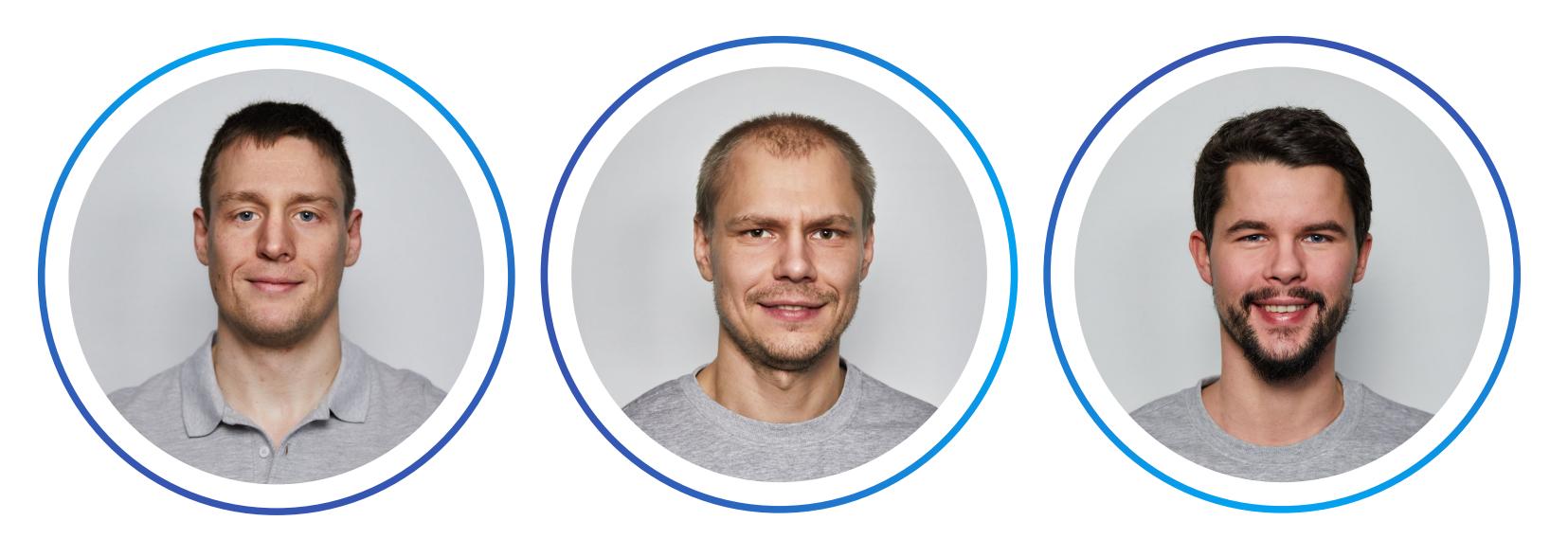




8 Producement

# Our Team

+ more than 14 talented product engineers – team growing rapidly





**CEO & Co-Founder** +372 552 3533 jordan@producement.com

Jordan is an experienced fintech-focused engineer with a strong business background. He has contributed to several startups as a CTO, and recruited and coached hundreds of engineers. Additionally, Jordan is a sought after public speaker, technical startup mentor and angel investor.



**CTO & Co-Founder** 

+372 5648 9596 maido@producement.com

Maido is a true software development powerhouse who can make the wildest of product ideas come to life in well written code. Being a man of few words, he lets the quality of his work speak for itself.



**CFO & Co-Founder** +372 5553 3705 erko@producement.com

With more than 13 years of experience in software development and engineering, Erko has a strong command of numerous programming languages, expertise in finance, the skills for leading high-performance engineering teams and a thirst for building disruptive fintech products.



# Want to scale with us?

Let's have a chat and see if we're a match!





#### **Partnerships & Communications**

keith@producement.com +372 5668 5499 (EST) +49 152 0390 5040 (DE) www.producement.com

Keith has 5+ years of sales experience in B2B SaaS solutions. She loves helping early stage startups set up their sales engines.

